

ANDRIANNA NATSOULAS
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Professional Experience

Independent Consultant

10/2011-present

- Facilitate organizational development.
- Develop funding strategies.
- Research and write advocacy/outreach materials.
- Created and implemented media strategies.
- Reviewed and wrote community food project profiles.

Food Voices: Stories From the People Who Feed Us

04/2010-present

Independent Writer/Researcher/Advocate:

- Interviewed small-scale family farmers and fishermen across 5 countries.
- Maintain a web (www.foodvoices.org) and Facebook pages to publicize *Food Voices*.
- Wrote the book, *Food Voices: Stories From the People Who Feed Us*.
- Develop and Implement media and outreach strategies to bring the voices to life.

Northwest Atlantic Marine Alliance, New England

03/2008-04/2010

Food Justice/Markets Coordinator:

- Assisted in organizational development and board trainings.
- Wrote fundraising proposals and was a liaison with high donors.
- Developed new strategic communication, policy and outreach plans.
- Outreached and built alliances with grassroots, regional and national organizations.
- Researched, wrote and published web based and print materials.
- Coordinated fishing communities with food movement initiatives and family farmers.

Independent Research Consultant, Washington, D.C.

09/2007-5/2008

Marine Fish Conservation Network: Researched regional government agencies adherence to national standards mandated in federal fisheries management legislation.

Friends of the Earth: Researched, wrote and developed scoping document and campaign plan for a proposed copper mine in Northern Armenia.

Environment Matters: Researched and wrote a Gulf of Mexico fisheries report.

Food & Water Watch, Washington, D.C.

11/2005-8/2007

Program Director:

- Created and led a national program.
- Developed policy positions, legislative campaigns and funding proposals.
- Represented organization on international and national boards and committees.
- Developed and maintained campaign budget.
- Served as the media liaison, including print, radio and television.
- Produced and edited press releases, web materials, newsletters, fact sheets and reports.

- Managed campaign staff.

Public Citizen, Washington, D.C.

7/2002-11/2005

International Field Director:

- Coordinated and developed international food safety and agricultural trade campaigns.
- Represented organization at international meetings and at public speaking events.
- Lobbied foreign politicians and agencies.
- Handled press inquiries and conducted on-air interviews.
- Wrote technical comments to governmental and intergovernmental agencies.
- Supervised campaign staff and international consultants.

Greenpeace, Washington, D.C.

10/2000-3/2002

Oceans Campaigner / Researcher:

- Coordinated a whale protection campaign.
- Lobbied for federal whale protection initiatives.
- Produced funding proposals and public materials.
- Handled press inquiries and conducted on-air interviews.
- Conducted research for a traceability campaign for fish and shrimp.

Marine Fish Conservation Network, Washington, D.C.

02/1999-10/2000

Outreach Coordinator:

- Coordinated outreach and public education for federal fisheries campaign.
- Assisted in design, development and editing of reports.
- Developed and maintained organization's website.
- Tracked legislation, planned and implemented Congressional education trainings.
- Increased grassroots membership by 20%.

World Wide Fund for Nature, England and Scotland

1997

Research Assistant: Conducted interviews with fishermen for a review of the Common Fisheries Policy and a feasibility study of regional fisheries management.

Education

Master's of Science in Ecosystems Analysis and Governance

Sept 1997

University of Warwick; Coventry, England.

Research Project: *United Kingdom Fishing Cooperatives: Marketing Today, But More Tomorrow?*: An investigation of fishing cooperatives using questionnaires, interviews and quantitative statistical analysis.

Bachelor's of Science in Environmental Forest Biology

May 1993

State University of New York, College of Environmental Science and Forestry; Syracuse.

Sample Community and Volunteer Activities – Past and Present

Sin Fronteras: Member of the Advisory Board (present)

West End Art Depot: Member of Board of Directors (past)

Syracuse Peace Council: Coordinated events and organized volunteers (past)